

Your Carsala Report

SAMPLE

Summary

Search Results

Searched: Over 5,000,000 listings

Targeted Due to Preferences: ~ 75 listings

Targeted Due to Carsala Software: 18 Listings

Wrecked Cars Excluded: 5

Excessively Serviced Cars Excluded: 2

Negotiation Results

Lowest Price: \$14,800 (before TTL)

Best Value: 20% Off Kelley Blue Book

Market Overview: The market for these cars is borderline hot, some dealers were confident they could keep these cars moving without negotiating much. However we were still able to reduce some prices. Many cars listed online were already sold or wrecked.

Guarantee: We guarantee to find you the lowest price. If you find an ad of a similarly equipped car currently listed for sale at a dealership for a lower price, we'll give you a 100% refund.

Deal #1: Best Value



Kelley Blue Book Value: \$17,885

Asking Price: \$18,455

Negotiated Price: \$15,295

Dealership: Route 85 Honda ([link to ad](#))

VIN: 1HGCM56874A005788

Current Location: Dallas, TX

Year: 2006

Make/Model: Honda Accord EX Coupe

Color: Metallic Silver

Mileage: 26,540

Transmission: Automatic

Features: ABS Brakes, AM/FM, Air Conditioning, Factory Premium Sound System, Heated Mirrors, Heated Seat, Leather Interior, Leather Steering Wheel, Moonroof, Power Door Locks, Power Drivers Seat, Power Steering, Premium Wheels, Side Airbags, Side Curtain Airbags, Tilt Steering Wheel, Traction Control, V6 Engine

Availability Confirmation: Online (1/30), Phone (2/01)

CARFAX Report: 1 owner, personal vehicle, no wrecks or title problems reported by CARFAX

Original Sale Location: California (not a Katrina car)

Negotiator Comments: The car was not priced very competitively, but the dealer was willing to drop the price substantially. The car has great features and mileage for a 3 year old car. Do mention the fact that it has had only one previous owner.

Deal #2: Lowest Price



Kelley Blue Book Value: \$16,755

Asking Price: \$15,500

Negotiated Price: \$14,800

Dealership: Rusty Wallace Honda and Acura ([link to ad](#))

VIN: 1HGCM56874A0054305

Location: Plano, TX

Year: 2007

Make/Model: Honda Accord EX Coupe

Color: Nighthawk Black

Mileage: 18,976

Transmission: Automatic

Features: Air Conditioning, Power Steering, Power Windows, Power Door Locks, Tilt Wheel, Cruise Control, AM/FM Stereo, Multi Compact Disc, Dual Front Air Bags, Front Side Air Bags, ABS (4-Wheel), Moon Roof, Alloy Wheels, 4 Cyl Engine

Availability Confirmation: Online (1/31), Phone (2/02)

CARFAX Report: 1 owner, been personal, no wrecks or title problems reported, CA, TX

Original Sale Location: California (not a Katrina car)

Negotiator Comments: This is really a steal at the lowest price we negotiated and we believe the price could come down a little more once the buyer is at the dealership, It's only had 1 owner and it has low miles.

Other Deals

Year	Color	Ad	Mileage	Location	Engine	Kelley Blue Book	Asking Price	Negotiated Price
2007	White	Link to Ad	41,589	Dallas, TX	V6	\$17,000	\$17,181	\$15,411
2006	Silver	Link to Ad	53,565	Arlington, TX	V6	\$15,626	\$14,055	\$13,547
2007	Silver	Link to Ad	40,379	Rockwall, TX	V4	\$19,955	\$18,669	\$16,642
2006	Silver	Link to Ad	34,834	McKinney, TX	V4	\$19,047	\$20,275	\$18,164
2008	Silver	Link to Ad	10,948	Dallas, TX	V6	\$20,785	\$19,833	\$19,106
2006	Black	Link to Ad	44,566	Dallas, TX	V6	\$17,989	\$16,700	\$14,729
2008	White	Link to Ad	14,380	Plano, TX	V4	\$21,080	\$21,059	\$20,315
2008	Black	Link to Ad	19,567	Arlington, TX	V4	\$19,215	\$18,544	\$16,270
2007	Dark Blue	Link to Ad	34,395	Dallas, TX	V6	\$19,240	\$17,453	\$16,630
2008	Dark Blue	Link to Ad	22,896	Plano, TX	V4	\$19,578	\$18,374	\$16,363
2007	Dark Blue	Link to Ad	27,390	Rockwall, TX	V4	\$20,513	\$21,896	\$21,044
2006	Dark Blue	Link to Ad	53,513	Denton, TX	V4	\$17,998	\$18,425	\$17,278
2007	Black	Link to Ad	26,791	Fort Worth, TX	V6	\$20,035	\$19,254	\$18,619
2007	Black	Link to Ad	31,668	Dallas, TX	V6	\$18,897	\$19,231	\$17,485

Ready to get started?
Click here

Tell Your Account Manager Which You Want.

Visit the Dealership Ready to Buy.

Buy With Confidence.

We Negotiate. You Save.